Project Redwood 2009 Report

A Social Venture Initiative of the Stanford Graduate School of Business Class of 1980

Project Redwood's Mission: To provide funding, expertise, and connections to social entrepreneurs who address the challenge of global poverty

The Projects We Supported in 2009 A list of our current grantees and brief descriptions of how they fight poverty Page 2 All About Project Redwood Who we are and what we do Page 3 Report on 2009
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Our financial
standing and how we
deploy our money
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Project Redwood
Partners
The 120+ alumni from
Stanford's Graduate
School of Business,
Class of '80 who are
Project Redwood
Partners
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The 2009 Annual
Meeting
Over 30 classmates
gather in New York City
for learning and lots of
laughter
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Project Redwood Raises \$600,000 to Fight Extreme Poverty

In only three years, Project Redwood has raised over \$600,000. We've already donated about \$400,000 of this to organizations that use entrepreneurial approaches to fight poverty. We have another \$150,000 to give away in 2010.

100% of these funds came from us, members of the Class of 1980 from the Stanford Graduate School of Business. Project Redwood is one of the few non-profits that receive all financial support and volunteer efforts from a single business school class.



Women working for HOPE worldwide, one of the socially entrepreneurial projects funded by Project Redwood in 2009

Over \$150,000 to be Granted during 2010 Funding Cycle

Project Redwood makes strategic investments in areas that alleviate the causes and effects of poverty. We look for entrepreneurial, scalable solutions that promise significant results.

If you are a member of the GSB Class of '80 and support a non-profit that fights poverty in the US or overseas, consider applying for Redwood funding. Applications will be accepted in May. PRW Partners will vote for their favorites for the 2010 grants this summer.

For more info, contact Donna Allen at djallatt@sbcglobal.net or Patty Mintz at phmintz@earthlink.net.



Nuru International Joins PRW's Roster of Global Poverty Investments

Founded by Jake Harriman, a recent Stanford Business School grad and former Special Operations Platoon Commander in the Marines, Nuru works to eradicate extreme poverty by empowering rural communities to achieve self-sufficiency and by inspiring the developed world to confront the crisis of extreme poverty. In each community, Nuru focuses simultaneously on five areas of development: agriculture, water and sanitation, healthcare, community economic development, and education.

Classmate sponsor: Rick Agresta www.nuruinternational.org

Other Social Entrepreneurs Supported by Project Redwood in 2009



BUILD

East Palo Alto, CA
Oakland, CA
Washington, DC
BUILD, a four-year,
entrepreneurshipfocused college prep
program, empowers
youth from underresourced communities
by helping students
develop and run their
own small businesses.
www.build.org

Classmate Sponsor:
Pat Klahr



DIG

Cambodia, Kenya,
South Africa
DIG improves the
physical, emotional and
economic well-being of
impoverished HIV/AIDS
individuals in developing
nations by installing
micro-nutrient-rich
gardens using locally
available, low- and nocost materials.
www.developmentin
gardening.org

Classmate Sponsor:
Bill Westwood



HOPE worldwide
India

HOPE Foundation, the Indian affiliate of HOPE worldwide, serves the poor in 22 Indian cities and towns, providing health care, education, vocational training and disaster relief.

www.hopefoundation. org.in

Classmate Sponsor: David Blenko



Village Enterprise Fund Uganda

VEF endeavors to break
the cycle of poverty in
East Africa through
training, seed capital and
mentoring for small
businesses. VEF has used
PRW's non-financial
support for a major
revision of their web
site and an in-country
visit to meet VEF staff.
www.villageef.org

Classmate Sponsor: Jon Hamren



Entrepreneurial Design for Extreme Affordability

With its innovative mission of treating the poor as customers, not charity recipients, Stanford's Institute of Design has graduate students apply engineering and business skills to design solutions for specific challenges faced by the world's poor.

In 2009, Project Redwood supported five teams who have designed:

- The Pepper Eater: a simple processor to flake dried red peppers
- Affordable Pressure Pump: a single-valve pressure pump
- From Concentrate: a solarpowered battery charger
- The Komera: a mixer that distributes fortification into milled flour
- DrinkWell: a waterfortification device for rural Rwanda

http://extreme.stanford.edu

Classmate Sponsors:
Randy Blair and
Kristi Smith-Hernandez



Who We Are

Project Redwood is a social venture partnership of over 120 MBAs from the Stanford Graduate Business School's class of 1980. We pool our money, knowledge and connections to support social entrepreneurs who fight extreme poverty. We give to programs in the United States as well as developing nations such as Ghana, Vietnam, Uganda, India, Mozambique and Zambia.

How We're Funded

Project Redwood Partners are recruited from the Class of '80 by classmates. Most Partners donate \$1,000 a year for three years, though some give more financial support. Other classmates offer more volunteer time. Each classmate has unique perspectives and skills to bring to our all-class effort. The complete list of Partners is on page 5.

Project Criteria

We support a select group of projects based on:

- Magnitude of expected impact
- Creativity in approach
- · Sustainability of benefits
- Scalability
- Capacity to attract and leverage additional resources
- · Managerial competence
- Compatibility with Project Redwood mission and class resources

Project Selection

Only Redwood Partners can nominate a non-profit for support from Project Redwood. Volunteers evaluate the organizations aided by the professionals at Rockefeller Philanthropy Advisors. All Partners can vote for their favorites from the list of vetted projects. The top five or six get funding and access to experience and skill of our classmate volunteers.

Project Redwood's Board of Directors

2009 Co-Chairs: Ed Kaufman and Kristi Smith-Hernandez 2010 Co-Chairs: Beth Gibson Sawi and Kristi Smith-Hernandez

Donna Allen*

Randy Blair

Dave Blenko

Lorne Borgal

Jed Daly*

Bob Fisher

Elizabeth Gage

Jon Hamren

Carol Head**

Phil Jonckheer*

Ed Kaufman

Ann McStay

Patty Mintz

Ken Moch

James Haddon

Judith Press
Mary Pruiett
Kirk Renaud
Rebecca Rogers
Keith Russell
Matt Slavik

Mike Watt, Treasurer*

Dan Whalen

* Executive Committee

Fighting Poverty through the Donations,

Project Redwood

Summary of Fund Activity (Year Three 1/1/2009 - 12/31/2009)



Fact: Every minute, a child under age 15 dies of an AIDS-related illness... and another one becomes infected

Opening Fund Balance 1/1/2009 Add - Revenue:	\$78,780
Charter Partner Pledge and Other Contributions Earnings (Loss) on Invested Funds (RPA) ¹	\$196,212 \$11,624
Total Revenue	\$207,836
Less - Disbursements: Grants Disbursed ² Program-Related Expenses ³ Management and General Services Administrative Services (RPA) ⁴ Grantmaking Services (RPA) ⁵ Planning and Advisory Services (RPA) ⁶ Basis Point Funds Management Assessment (RPA) ⁷	\$125,374 \$3,038 \$0 \$2,813 \$3,750 \$1,875 \$1,401
Total Disbursements	\$138,251
Ending Fund Balance 12/31/2009	\$148,365
Less - Commitments: Program-Related (Website, Mailing to Classmates) ⁸ Grant Commitments - Current Year Outstanding Total Commitments	\$812 \$0 \$812
iotai Commitments	φοιΖ

Notes on Financial Statements

\$147,553

- 1. Contributed funds are pooled and invested by Rockefeller Philanthropic Advisers (RPA). The amount shown is the sum of monthly blended returns. It includes \$2,894 earned but not recognized in 2008.
- 2. Grant support is provided for five projects in Grant Cycle 3 and core support is provided for Entrepreneurial Design for Extreme Affordability projects.
- 3. Software and mailings to classmates
- 4. Contribution receipt and acknowledgement, accounting, and provision of our 501c3 status
- 5. Vetting of grant applications

Administrative Expense⁹

6. Support for PRW meetings; other consultation/support

Funds Available 12/31/2009 for Grant Cycle 4 and

- 7. Management of invested funds
- 8. Contract invoices received, not yet paid
- 9. Fourth Grant Cycle is planned for Summer 2010.

Project Redwood is organized as a special project fund of Rockefeller Philanthropy Advisors (RPA). RPA provides us with invaluable support in consulting, vetting grant applications, and providing us with our tax-deductible 501c3 designation. For more on their capabilities, go to: http://rockpa.org

Talent and Connections of the GSB Class of '80

Project Redwood is built on the financial and time commitments of our Class Partners. We are deeply grateful to those classmates who volunteered countless hours to our mission, to those who sponsored our social entrepreneurs, and to those who were so generous financially.

<u>"Top 10%"</u> Volunteers for 2009

Donna Allen*
Randy Blair*
Elizabeth Strawn Gage*
Carol Head*
Phil Jonckheer*
Ed Kaufman*
Ann Gordon McStay*
Patty Mintz*
Mary Pruiett*
Kirk Renaud*
Kristi Smith-Hernandez*
Maren Fristrup Symonds*
Mike Watt*

Project Sponsors 2009:

Rick Agresta*
Randy Blair*
David Blenko
Jon Hamren*
Pat Klahr*
Kristi Smith-Hernandez*
Bill Westwood*

Prior Years:

Charlie Baum* Larry Cerf Kirk Renaud* Max Witter



Fact: 2.7 billion people live on \$2/day or less; 1.1 billion people live on \$1/day or less.

Redwood Partners/Donors (Gifts since Inception)

\$100.000+

Beth Gibson Sawi*

\$50,000-\$99,999

Bob Fisher* Ed Kaufman* Miles White*

\$10,000 to \$49,000

Anonymous Randy Blair* Phil Jonckheer*

\$3,001-\$9,999

Rick Agresta* Donna Allen* Stephanie Anderson* Cara and Bryan Bowers* Jed Daly* Dick DeMarle* Kermit Eck* Ann Thoke Espy* John Fletcher* Carol Head* James Hennessy Jim Johnson* Stan Kinsey* Don Maruska* Ann Gordon McStay* Amy Kommer Minella* Patty Mintz* Ken Moch* David Pitt-Watson Mary Pruiett* Kirk Renaud* Keith Russell* Mark Scott* Kristi Smith-Hernandez* Deborah Sze* Mike Watt* Kit Forbes Wellford* Dan Whalen

Up to \$3,000

Chip Adams Joyce Appiah Lili Avery Bob Baldwin Bill Barnum
Charlie Baum*
Dave Blenko
Lorne Borgal
Dick Boyce
Bruce Braine*
Blair Brewster*
Doug Burgum*
Stuart Cain (deceased)
Larry Cerf

DJ Crane* Judy Singer Droar* Nick Farwell Dave Fletcher Neil Freeman

David Chin

Dave Fronk Elizabeth Strawn Gage*

Oscar Gaytan Martha Gilmore* Janine Golding-Ochsner*

Sarah Gopher-Stevens*

Lewis Griggs*
James Haddon
Joe Hamby*
Jon Hamren*
lan Harry
Tom Hayhoe
Janice Holve
Susan Ip
Barbara Jaffe
Don Jefferson
Reuben Jeffrey

K.C. Branscomb Kelley

Steve Kelly Alan Kinsel Pat Klahr* Jim Lavin

Brad Jones

Ann Blumlein Lazarus Claudia Lindsey Scott Lochridge Hal Logan* Warren Loui Pete Mattei Scott McNealy* Sue Silver Miller* Hamid Moghadam Greg Moore Toshi Mori*

Michael O'Rourke

Steve Otto
Phyllis Owens
Benjamin Paz
Steve Poizner
Laura Power

Judith Press Conrad Prusak Russell Pyne* Harry Quarls* Tom Rackerby

David Reeves Peter Rieman

Rebecca Matulich Rogers

Wes Rose Jon Rounds* Carolyn Hirt Salzman

Jeff Salzman

Gail Gaumer Schulze* Peter Seldin* Mayo Shattuck

Matt Slavik Maren Fristrup Symonds*

Gerald Thomas*
Nancy Timbers
Richard Watkins
Skip West*
Bill Westwood*
Max Witter
Curt Wozniak
Aileen Alexander Wyse*

New Partners in 2009:

Jim Buie*
Ken Inadomi*
Rich Jerdonek*
Takashi Matsumoto*
Jim Owen*
Bill Rothacker*
Mark Smith*
John Sprague*

*Already recommitted for 2010-12. Thank you!

What You Can Do to Fight Poverty in the United States and Abroad

By pooling skills, experience and resources, Project Redwood Partners magnify our individual efforts and increase the opportunity to build a lasting legacy. Join your classmates by becoming a partner in Project Redwood. All it takes is a willingness to help and a tax-deductible contribution of at least \$1,000 per year for three years.

For more information, go to: www.projectredwood.org



Can We Really Be Thirty Years Older? We Haven't Changed a Bit!

Can you identify the younglooking classmates who attended the annual Project Redwood meeting? Go from left to right--and good luck! Carol Head, Bruce Braine, Ann Gordon McStay, Ken Moch, Mark Scott, Janine Golding-Ochsner, Ed Kaufman, Neil Freeman, Blair Brewster, Susan Ip, Beth Gibson Sawi, Kristi Smith-Hernandez, Phil Jonckheer, Ann Kommer Minella, Patty Mintz, Bryan Bowers, Elizabeth Strawn Gage, Ann Thoke Espy, Cara Jonassen Bowers, Judy Singer Droar, Sue Silver Miller, Donna Davis Allen, Kirk Renaud, Ken Inadomi, Claudia Lindsey, Paula Hans Todd

NYC Hosts Project Redwood Partners' 2009 Annual Meeting

The Annual Meeting of Project Redwood's Partners was held in New York City in October 2009. On the first night, nearly 10% of our original class gathered, many with their partners, at the home of Bryan and Cara Bowers for much irreverent chat and laughter. Bolstered by this minireunion, on the next day we got together in Manhattan and became deeply involved in a discussion of extreme poverty and the role of Project Redwood. (Full disclosure: We had a little fun on the side.)

The day was filled with informative presentations about PRW's ongoing projects, as well as demonstrations of some of the products created in the joint GSB and School of Engineering's class "Entrepreneurial Design for

Extreme Affordability" (EDEA). We also heard from Rockefeller Philanthropy Advisors, who are intrigued by the work the Class of '80 has done on Project Redwood and would love to see the concept spread to other affinity groups.

The afternoon's keynote speaker was Ritu Sharma, President of Women Thrive Worldwide (www.womenthrive.org). Ritu inspired us as she recounted her group's efforts to convince the United States government to deploy its influence to support the rights of women and girls in the developing world.

We ended the formal meeting with a brainstorming session about the future direction of Project Redwood. The Brainiacs,

PRW's crack communication team, then led us as we all sang (more or less on key) a reprise of the Spring Fling. This was so intense that the group was forced to resume old habits and adjourn the discussion to a lively LPF.

Next Project Redwood Annual Meeting:

Thursday, October 21 at Stanford

Time and Exact Place TBD Followed by:

GSB Class of '80 Reunion

Friday, Saturday and Sunday

October 22-24

Mark your Calendars!!